

AIR WORKS

CONSIGNMENT AUCTION LTD.



Exciting Turn-Key Business Opportunities and Inventory to sell at Auction!

Wednesday December 28th, 2022

Mt. Hope Event Center - 8076 SR 241 Millersburg, OH 44654 (In Mt. Hope)



After 44 Years as the leaders in horse-drawn equipment innovation, Pioneer Equipment, Inc. is discontinuing their farm machinery lines. Pioneer Corp. will continue their other manufacturing operations, including Pioneer Carriage, Flextur, and custom manufacturing.

Ackerman's Equipment & Rental, another Pioneer entity, will continue to sell name-brand farm equipment and may be interested in potentially selling the former Pioneer Equipment product lines.

Auction Starting 9:00 AM - Business Opportunities To Sell First

Followed by 250-300 Pieces
New Pioneer Machinery

Truly a unique opportunity to purchase viable and profitable business segments of an iconic brand. Pioneer has been an agricultural industry leader in innovation and quality for over 40 years. Every product line being offered has undergone hours of engineering and testing. This is how Pioneer created a trusted brand with products that have been proven to perform year after year. Some products will be offered individually while some, such as plows, forecarts, PTO carts and others will be offered separately then combined as one offering.



**Please Direct all Inquiries to
Air Works Auction**

General Info: 330-749-4362 Office

Business Opportunities:

330-749-9478 Dan Troyer

330-749-5086 Reuben Troyer

New Machinery & Consignments:

330-749-7259 Emanuel Miller

Terms

Payment Terms: cash, check, wire transfer
(3% credit card processing fee)
Sales tax will be charged unless exempt.

On-Site

No Buyer's
Premium

Max Bid Program

(Bidding Agent)
5% Buyer's
Premium

Online Bidding/ Proxibid

10% Buyer's
Premium

Auctioneers: Dan Troyer, Eli Troyer, Steve
Chupp, Stephen Yoder, and others.

Max Bid Program Bidding agent Marty Troyer

1. Call the auction office 330-749-4362 and sign up as an absentee bidder for this auction.
2. Leave your Max bids (highest price you want to bid) on each item with Marty Troyer (phone or mail, using this catalog) and he will be your auction-day bidding agent.
3. Marty will bid on your behalf on auction day. Note: The auctioneer will not know what your max bids are, just to confirm that you can have confidence and absolutely trust your bidding agent.
4. If you are the winning bidder on any item you will be notified the following day by your bidding agent Marty Troyer.
5. You will be prompted to pay your invoice prior to or when you pick up your items.

330.749.7259 - AirWorksAuction.com - sales@airworksauktion.com

LOT 1 **SULKY PLOW** (BUSINESS)

DETAILS- PG 3

Simple and rugged best describe the Pioneer Sulky Plow. Since its introduction over 40 years ago, this plow has become a favorite for many farmers around the world. Optional jointer, tongue adapter, tongue with neckyoke, spring lift kit, and spring hitch.

Features

- Simple rugged design
- Adjustable depth and width
- Long-time favorite for many farmers
- Available with 14" Oliver or Keystone bottom

2016-2021
267 Units Sold
\$510,626.59 Revenue



LOT 2 **FOOTLIFT SULKY PLOW** (BUSINESS)

DETAILS- PG 3

The Pioneer Footlift Plow combines modern materials and field-proven features from plows of a bygone era. The unique footlift design allows the teamster to keep his hands on the reins while raising and lowering the bottom. Front and rear wheel steering provide better control when turning on headlands.

Features

- Tongue steering turns both furrow wheels for precise control
- Keep hands on reins when raising and lowering bottom
- Easily adjust hitch without tools
- Available with 14" Oliver or Keystone bottom

2016-2021
388 Units Sold
\$959,718.28 Revenue



LOT 3 **WALKING PLOW** (BUSINESS)

DETAILS- PG 3

The Pioneer Walking Plow is ideal for the traditional farmer who enjoys the exercise and wants to feel the soil while plowing his field. The sod breaking jointer, depth gauge wheel, swivel hitch, and handle slide are included.

Features

- Available in 12" or 14" width, RH or LH
- Bottom options: Oliver
- Overall size = 98" long x 36" wide x 36" high

2016-2021
19 Units Sold
\$13,015.47 Revenue



LOT 4 **GANG PLOW BUSINESS** (BUSINESS)

DETAILS- PG 3

The Pioneer Gang Plow allows the progressive farmer to turn more acres in less time.

Features

- Foot latch holds bottoms in raised position
- Steering turns front and rear furrow wheels for precise control
- Shear pin prevents damage to plow when hitting rocks or obstructions
- A shock absorber to ease the strain on horses in rocky soil.

2016-2021
95 Units Sold
\$340,802.11 Revenue



LOT 5 **SPRING RESET ROCK PLOWS BUSINESS** (BUSINESS)

DETAILS- PG 3

The ultimate plow for rocky ground and farmers who need to turn a lot of ground in a short amount of time. Even in the toughest conditions, Pioneer Rock Plows are durable, comfortable and stable. Pioneer worked closely with Kverneland engineers to develop the ultimate plow for rocky ground.

2018-2021
139 Units Sold
\$567,220.33 Revenue



LOT 6 **PIONEER PLOW BUSINESS**

Consists of lots 1-5 (10% Raise required to purchase as combination)

\$2,391,382.78
TOTAL REVENUE
2016-2021

DETAILS- PG 3

The Pioneer Plow Business has been the heart of the tillage lineup for many years. All of the Pioneer plows have been extremely successful in their own right. This lot would allow the buyer to keep the Walking Plow, Sulky, Footlift, 2 Bottom Gang, and Spring Reset plows together, creating a very nice lineup of plows, with solutions for both size and soil conditions. These products have been a staple of the Pioneer line from the beginning.



LOT 7 PIONEER SUMMIT FORECART BUSINESS

Combination of all Forecarts on this page

These Forecarts will not be offered as individual business opportunities

\$3,148,330.14
TOTAL REVENUE
2016-2021

DETAILS BELOW

The Pioneer Forecart has been the forecart of choice for so many through the years. This iconic product line will keep all the Summit style carts together. You will be getting the Summit Draft and Haflinger designs, along with the Produce and Lever Steering carts. Accessories are also included, but not attachments. It has evolved through the years and has been available in several packages like the latest Farmer and Trail offerings. Forecarts are another solid performer and cornerstone of the Pioneer Equipment business.

SUMMIT FORECART (HAFLINGER)

This Haflinger Forecart is the perfect combination for exercising horses or work around the farm or homestead.

Features

- Rubber torsion axles for smoother ride
- Raised tongue
- Easily interchange tongue & shafts without tools

LEVER STEERING FORECART

Ideal for row crop applications and precise control.

PRODUCE FORECART

From cultivation to cover crop, the Pioneer Produce Cart is the result of valuable feedback from farmers. Foot pedal steering gives the precise control needed in the produce field.

2016-2021
1,776 Units Sold
\$3,148,330.14 Revenue



SUMMIT FORECART (DRAFT)

Our most popular Forecart. The perfect combination for the working farmer. Also available in a trail package.

Features

- Rubber torsion axles for smoother ride
- Mechanical brakes with lock
- Raised tongue
- Optional offset tongue bracket for 3-horse hitches
- Spacious platform for operator comfort
- Easily interchange tongue & shafts without tools

TRAIL PACKAGE

Features

- Rubber torsion axles for smoother ride
- Mechanical brakes with lock
- Spacious platform for operator comfort
- Bench seat with cushions for multiple passengers
- Reese hitch and cargo tray for additional storage

AUCTION DETAILS

Please review the following auction details to ensure that you understand how the sale will be conducted and what is included in all lots.

All lots will be sold as complete business opportunities. Buyer will be purchasing all Pioneer Equipment, Inc. proprietary material related to the product, including:

- CAD drawings
- Fixtures
- Jigs
- Customer lists
- Component lists
- Manuals
- Marketing materials

Note: All remaining raw inventory related to the product will also sell to the successful bidder at a sum additional to the winning bid. The total cost of the raw inventory will be announced in later advertising and at time of sale.

Several groups of products will be offered separately, and then combined as a single lot including all lots in the group, to sell whichever ways brings most. (To sell as a combination, the total sale price must be raised 10% over the combined winning on the individual business opportunities).

Lots 1-5 will be offered as the Plow Business (Lot 6)

Lots 9-11 will be offered as the PTO Cart Business (Lot 12)

Lots 13-16 will be offered as the Wagon Gear Business (Lot 17)

Lots 18-19 will be offered as the Cultimulcher Business (Lot 20)

Lots 7, 8, 21, 34 & 36 consist of collections of several products which will not be offered separately.

Questions? Call the Air Works Auction office at
330-749-4362

LOT 8 FORECART ATTACHMENTS BUSINESS

Consists of all Forecart attachments in this section

Forecart attachments will not be offered as individual business opportunities

With this lot the buyer will keep several popular forecart attachments together including the Blade, Raised Bed Leveler, Cultivator, and Potato Plow. Very easy to operate, very efficient and practical tools to make any forecart that much more useful. Pioneer attachments have been a big part of the successful Pioneer forecart business.

BLADE

The Pioneer Blade is a great tool to remove snow from your driveway in winter. Put your horses to work scraping barnyards or leveling dirt.

Features

- Adjustable lever for depth control
- Floating position for snow removal and leveling
- Six way blade easily adjusts without tools
- Reversible blade doubles blade life
- Optional wings and skid shoes are recommended for plowing snow

RAISED BED LEVELER

This attachment eliminates the frustration of trying to plow or till through raised beds before seeding a cover crop.

- 16" Furrower
- 12" Disc Hillers

2018-2021
582 Units Sold
\$487,704.19 Revenue

POTATO PLOW

The Potato Plow with a 16" furrower digs your potatoes and rolls them out for easy pickup with less damage.



CULTIVATOR

The cultivator attachment is specifically designed to straddle raised beds and rows of plastic. Tines can be adjusted for precise cultivation.

LOT 9 23 HP PTO CART (BUSINESS)

Designed with the teamster in mind, this economical alternative is the ideal solution when additional weight and horsepower are not necessary. This model is excellent for a small farm, or as a second cart in a larger operation.

It is designed for mowing, tedding, raking, small balers, spreading manure, picking corn, or trimming pastures with a small brush hog.

DETAILS- PG 3

2018-2021
50 Units Sold
\$270,306.80 Revenue



LOT 10 2-WHEELED GAS & DIESEL PTO CARTS (BUSINESS)

Features

- Rubber torsion axles for smoother ride
- Hydraulic foot-pedal steering for better control
- Hydraulic brakes with lock valve
- Hydraulic quick-disconnect outlets
- Hand-lever belt tightener for clutch
- PTO shaft - 1-3/8" x 6 spline (540 RPM)

The adjustable drawbar stabilizer, eliminates balance problems on a two-wheeled cart. This unique design ends swaying, tongue weight problems, and PTO shaft binding on sharp turns. It also provides better stability when making turns and working on hillsides. Raised tongue allows more clearance for horses' feet. Quick-change feature and offset adapter allows teamster to adjust length or offset tongue for multiple hitch configurations.

DETAILS- PG 3

2016-2021
249 Units Sold
\$3,263,307.02 Revenue



LOT 11 4-WHEEL PTO CART (BUSINESS)

Progressive horse farmers with large acreage will appreciate the capabilities of this machine. Large tillers, silage choppers, and large round balers are well-suited for Pioneer Four-Wheel PTO Carts.

DETAILS- PG 3

2016-2021
41 Units Sold
\$312,233.86 Revenue



LOT 12 PTO CART BUSINESS

Consists of lots 9-11 (10% Raise required to purchase as combination)

\$3,845,847.86
TOTAL REVENUE 2016-2021

DETAILS- PG 3

Since the invention of the stabilizer bar first available on Pioneer Liberty PTO Carts, Pioneer PTO Carts have been a favorite of farmers everywhere. This very successful line of power carts is being offered together, meaning the buyer can retain all 2 and 4 wheel PTO Cart Designs, both Gas & Diesel. A hallmark of the Pioneer brand, these carts have been often looked at as the industry leaders and the most desirable of all the PTO Carts available.

Mt. Hope Event Center - Mt. Hope, Ohio

LOT 13 3800 WAGON GEAR (BUSINESS)

DETAILS- PG 3

A great multi-purpose wagon gear for hobby farmers and homesteaders. An excellent choice for hauling firewood, grain, or produce. The sharp turning radius makes this gear easy to maneuver in tight corners. Optional steel or wood tongue for driving a team.

2016-2021
657 Units Sold
\$578,204.95 Revenue



LOT 14 4700 WAGON GEAR (BUSINESS)

DETAILS- PG 3

The Pioneer 4700 Wagon Gear is a great choice for produce farmers, homesteaders, and hobbyists with light to medium sized horses and smaller acreage.

Features

- Channel reach to eliminate rattle
- Mechanical or hydraulic brakes
- Leaf spring, rubber torsion or bolster spring suspension
- Wood or raised steel tongue

2018-2021
116 Units Sold
\$165,425.72 Revenue



LOT 15 9600 WAGON GEAR (BUSINESS)

DETAILS- PG 3

The serious farmer will appreciate the ruggedness of this gear. Heavy loads of grain, hay, or produce are well suited for this wagon gear. Lot 15 also includes all Tractor Gears.

Features

- 1,500lbs. load capacity
- Axle to axle adjustment on gear = 66" to 96"
- Ball joint tie rods to eliminate rattle and true tracking
- Rubber torsions or bolster spring suspension
- Optional mechanical brakes

2016-2021
584 Units Sold
\$910,627.11 Revenue



LOT 16 FIBERGLASS FLATBED (FLATBED ONLY) (BUSINESS)

DETAILS- PG 3

The ability to turn sharp corners between rows is important when hauling produce with a single horse. Equally important is gentle ride for the precious crop as you prepare for market. The Pioneer Produce Wagon with rubber torsion axles creates the perfect combination for the produce farmer.

2016-2021
122 Units Sold
\$95,413.31 Revenue



LOT 17 WAGON GEAR BUSINESS

Consists of lots 13-16 (10% Raise required to purchase as combination)

\$1,749,671.09
TOTAL REVENUE 2016-2021

DETAILS- PG 3

Buy purchasing this Lot the buyer will keep all of the Pioneer Wagon Gears together - creating a very extensive and very capable line of wagon gears for farmers, produce producers and hobbyists alike. Pioneer Gears with proven performance have been a staple of the Pioneer line for many years.

LOT 18 5' CULTIMULCHER (BUSINESS)

DETAILS- PG 3

Produce patches, small gardens, or food plots are ideal applications for the Pioneer 5' Cultimulcher. Engineered to get to those hard-to reach corners, this tool will help you maximize your growing space. Includes the previous version 4' Cultimulcher as well.

Features

- Spring assisted lever for easier operation
- Spring override on S-tines for easier adjustment
- Front and rear cage roller for optimal performance
- Front section detaches for packing applications
- Adjustable steel tongue for draft or halflinger horses
- 90° turning radius

2019-2021
65 Units Sold
\$166,962.60 Revenue



LOT 19 8' CULTIMULCHER (BUSINESS)

DETAILS- PG 3

Do more with one pass. The 8' Pioneer Cultimulcher has been redesigned for lighter weight and better performance. The optional Leveler in front levels the surface of the soil in rough conditions to increase the performance of the Crumblers. Optional rear Groomer will loosen weed seed-to-soil contact created by the basket rollers. These options enable you to make the perfect combination for your specific soil condition. Optional offset bracket available for 5 or 6 horse hitches. Includes previous 6' & 10' versions as well.

2019-2021
96 Units Sold
\$283,454.96 Revenue



LOT 20 CULTIMULCHER BUSINESS

CONSISTS OF LOTS 18-19 (10% Raise required to purchase as combination)

\$450,417.56
TOTAL REVENUE 2019-2021

DETAILS- PG 3

Turn key opportunity to keep the most effective tillage tools under one roof. You really can do more with fewer passes over the field when using Pioneer cultimulchers. With the ability to add to both the front and back of the unit you can create the ultimate machine for nearly any soil condition.

LOT 21 HOMESTEADER BUSINESS

\$274,079.98 TOTAL REVENUE 2019-2021

Consists of Homesteader and (6) Attachments (Attachments will not be offered as individual business opportunities)

DETAILS- PG 3

The Homesteader is a unique product, ideal for large gardens or truck patches. Extremely capable when equipped with a wide variety of attachments. Versatility and dependability in one machine to do it all. This is another product with years of testing behind it. Each attachment works extremely well, and you can easily change from one to the next. The Homesteader also saves space by eliminating many pieces of equipment you only use once a year.

HOMESTEADER

Raising your own food is especially rewarding when you have minimal acres and limited time. The Pioneer Homesteader, along with numerous attachments, is the perfect tool to do it yourself. Two light or medium sized horses can make short work of planting preparation and harvesting your crops.

2019-2021
73 Units Sold
336 Attachments Sold
\$274,079.98 Revenue



HOMESTEADER ATTACHMENTS: PLOW, POTATO PLOW, DISC, CULTIVATOR, HILLER AND HARROW



LOT 22 ECONOMY FORECART (BUSINESS)

A basic one-horse forecart for light applications. The simple straight axle design and exceptional balance make it a pleasure to drive.



2019-2021
124 Units Sold
\$82,471.33

LOT 23 ROTOVATOR (BUSINESS)

When used in the up-side-down position the double-edged blade will cut off any weeds and leave a neatly tilled surface.



2019-2021
645 Units Sold
\$104,800.83

SEE AUCTION DETAILS- PAGE 3

LOT 24

WALKING CULTIVATOR (BUSINESS)

Cultivating the produce patch becomes a pleasure with the Pioneer Walking Cultivator. The rigid tines and a true line-of-draft allow the cultivator to glide along with minimal need of handle control.



2019-2021
94 Units Sold
\$34,806.47

LOT 25

2-ROW CULTIVATOR (BUSINESS)

Shallow cultivation removes the weeds along the surface without stirring up the soil at depths where the majority of weed seeds are located.



2020-2021
67 Units Sold
\$326,558.50

LOT 26

TINE WEEDER (BUSINESS)

The perfect solution for in-row weed control. Weed up to four rows with one pass. Tines are in separate sections for better flexibility.



2019-2021
75 Units Sold
\$258,077.90

LOT 27

SPIKE TOOTH HARROW (BUSINESS)

The most down-to-earth harrow in our tillage lineup, a standby for many farmers. Ideal for pasture aeration or final prep in leveling your seedbed.



2019-2021
120 Units Sold
\$66,726.86

LOT 28

SPRING TOOTH HARROW (BUSINESS)

Farmers with loamy or gravelly soil will appreciate the performance of this harrow. Works well right after plowing up to the final preparation of your seedbed.



2019-2021
50 Units Sold
\$27,743.84

LOT 29

BALE MOVER & UNROLLER (BUSINESS)

Feeding your livestock becomes much easier with the Pioneer Bale Mover. Load, transport, unload, or unroll round bales with one implement.



2018-2021
144 Units Sold
\$249,621.27

LOT 30

BALE MOVER (BUSINESS)

Feeding your livestock becomes easier with the Pioneer Bale Mover. Easily load, transport, and unload round bales on your own. New self-locking winch locks in any position for safer operation.



2016-2021
73 Units Sold
\$71,682.96

LOT 31

LOGGING CART (BUSINESS)

Spring-loaded pedal to release logs with your foot while keeping both hands on the lines. Handles on chain drawbar provide extra leverage to raise logs for better clearance. Heavy-duty log deflectors.



2019-2021
57 Units Sold
\$71,520.35

LOT 32

DUMP TRAILER (BUSINESS)

Hauling and unloading is easy with the Pioneer Dump Trailer. Designed to tow behind a forecart, the dump trailer allows tight maneuverability in the barn or woodlot.

2019-2021
15 Units Sold
\$46,412.02



LOT 33

WORK SLED (BUSINESS)

Works well for hauling firewood, gathering sap, and other jobs. Also perfect for training or exercising horses. The strong steel runners work well on snow or bare ground.

2019-2021
27 Units Sold
\$40,672.07



LOT 34

EVENERS & NECK YOKES (BUSINESS)

The sturdy design of these steel eveners bring peace of mind when pulling heavy loads.

2019-2021
6,653 Units Sold
\$404,869.73



PIONEER EVENER CLEVIS

Easy evener changes in the field. Thumb bolt for toolless installation.

LOT 35

SLED RUNNERS (BUSINESS)

Pioneer Sled Runners bolt directly to your wheel hubs, easily converting your forecart or wagon into a sled.



2019-2021 322 Units Sold
\$51,498.56

LOT 36

STEEL WHEEL BUSINESS

Over their 44 year history Pioneer has manufactured thousands of large & small steel wheels for multiple applications. Pioneer wheels - trusted to carry the load for over 40 years. Wheel spokes are welded instead of the traditional riveting process. This process improves the quality and roundness of the steel wheels.



2016-2021
30,097 Units Sold
\$2,637,433.10

Equipment (Roller Machine) not included

LOT 37

TOOLBOX (BUSINESS)

This is the new style formed metal Pioneer toolbox. Ideal for any piece of equipment, this simple design would be a great asset to any equipment manufacturer.



2019-2021
102 Units Sold
\$3,572.75

LOT 38 EQUIPMENT SEAT (BUSINESS)

Purchase the mold to make the iconic cast aluminum seat found on nearly all Pioneer products. Buy this lot and you will get the mold with the inserts for the other manufacturers who have also used this design. Pioneer Equipment Inc. molding not included as Pioneer is not selling the rights to the name, but only the products, such as this seat.

2019-2021 1,149 Units Sold
\$48,666.68

After Lot 38: Selling 250-300 Lots New Pioneer Implements
Exact Number to be Determined

Mark Your Calendars

9:00 AM
WEDNESDAY DECEMBER 28

Business Opportunities & Inventory Auction

Mt. Hope Event Center, Mt. Hope, Ohio
(GPS) 8076 SR 241, Millersburg, OH 44654

**SELLING PIONEER EQUIPMENT PRODUCT LINES
INCLUDING CAD DRAWINGS, JIGS, RAW MATERIALS,
MANUALS, AND MARKETING MATERIALS**

Products Offered Individually
And As Complete Lines



PO Box 242
Kidron OH 44636

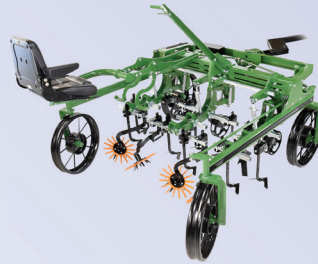
WEDNESDAY DECEMBER 28, 2022

Wednesday December 28th, 2022

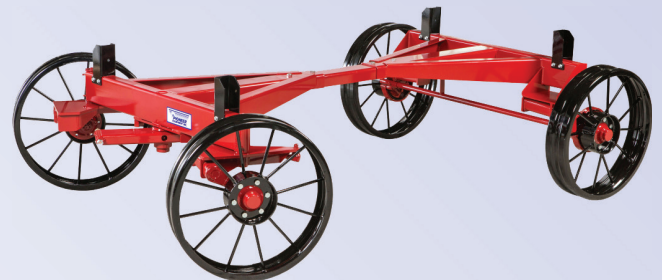
Mt. Hope Event Center - 8076 SR 241 Millersburg, OH 44654 (In Mt. Hope)

***Exciting Turn-Key Business Opportunities to sell at Auction!
Also Selling 250-300 Pieces New Pioneer Implements!***

Also accepting
consignments of used
Pioneer Equipment



New Catalog Coming December 16



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